



The REALTOR® Foundation

Annual Report 2012



Our Mission:

To transition central Indiana individuals from homelessness or inadequate or unsafe housing to permanent solutions that will positively change their lives.

Letter From the President

Change! You've heard all the adages about change. "Change is hard."
"Change is good."

Well 2012 was certainly a year of change at the REALTOR® Foundation.

In 2012 we said goodbye to Molly Hahn and hello to Kristi Howard as the REALTOR® Foundation Manager. Molly led us far during her five-year tenure with the Foundation. Kristi has already contributed much during her first months with the organization and will continue to help the Board and volunteers expand the REALTOR® Foundation's impact in Central Indiana.

The Foundation has benefited greatly from a growing trend among brokerages within MIBOR—transactional giving. The transactional giving program allows agents at participating companies to make a contribution to the REALTOR® Foundation directly from their closings. Soon we will be recognizing the first recipients of the Don "Pooch" Hunter Transactional Giving Award to the real estate office with the Highest Participation and the

real estate office with the Highest Donation Total.

2012 was also a record year for the REALTOR® Foundation's fundraising efforts! The annual campaign reached its highest level of giving ever bringing in 122 percent of goal! Many thanks to the numerous volunteers, the staff, and the Board of Directors who all worked together to make 2012 a success.

But 2013 is now upon us and I'm confident 2012 becomes our new base from which to grow.

Sincerely,



Bruce Bright
2012 REALTOR® Foundation President

2012 REALTOR® Foundation Board of Directors

President:
President-Elect:
Secretary:
Treasurer:

Bruce Bright
Gail Watts
Jeff Risley
Dan Bowden

Directors: Sue Applegate, Diane Bussell, Jeri Dick Ballantine, Bill Hacker, Tom Johnson, Denise Long, Jodi O'Neill, Rey Riojas, Lori Stuck, Nick A. Tillema
Immediate Past President: Joyce Scotten
Foundation Manager: Kristi Howard



THE REALTOR®
FOUNDATION *linking hope to homeless*

Grant Recipients

2012 Recipients

Christian Help (\$10,000)
Coburn Place (\$5,000)
Damien Center (\$3,500)
Dayspring Center (\$5,000)
Desert Rose Foundation (\$5,000)
Dove Recovery House (\$5,000)
Englewood Community Development Corporation (\$5,000)
Gennesaret Free Clinic (\$5,000)
Habitat for Humanity Hamilton County (\$1,500)
Hancock Hope House (\$5,000)
Holy Family Shelter (\$5,000)
Pam's Promise (\$5,000)
Pathway to Recovery (\$10,000)
Progress House Incorporated (\$2,333)
Project Home Indy (\$5,000)
Promising Futures (\$4,334)
Sheltering Wings Center for Women (\$25,000 over 3 yrs)
Turning Point (\$5,000)
Wellspring Center (\$5,000)

Total grants: \$100,000



Did you know?

39-percent of the local homeless population are families.

Awareness Week

Thank you to everyone who participated in REALTOR® Foundation Awareness Week by donating, volunteering and attending the Feed the Fight celebration! Awareness Week was a great celebration of YOU and all that you do for the Foundation. We are so grateful for your involvement and your commitment to helping link hope to the homeless.

The Ball

In January, more than 500 members and guests celebrated a new year of opportunities and honored local real estate professionals who made a positive impact on central Indiana in 2011. During the annual event, over \$37,500 was raised to support The REALTOR® Foundation. It was the kickoff to MIBOR's Centennial year the culmination of the *Building a Living Legacy* project!

19th Annual Golf Outing

On July 19, The REALTOR® Foundation raised over \$32,000 during our 19th Annual Golf Outing. The funds generated by the event will help in our efforts to support to central Indiana nonprofits that serve Hoosiers in need of transitional housing and related services.

Events



Dinner Sponsor
Corelogic - MarketLinX

Golf Cart Sponsor
Bailey & Wood Financial Group

Lunch Sponsor
New Hope Title

Beverage Cart Sponsors
Western and Hendricks Division
Affiliate Division
SM Inspections
Pulte

Beverage Station Sponsors
Hirons & Company
Affordable Radon & Mold Solutions

Picture Sponsor
Hamilton County Division

Putting Contest
Century 21 Scheetz

Premium Hole Sponsors
Heartland Golf Cars
Tom Wood
Talon Property Inspections
AppraiserVendor.com

50/50 Raffle Sponsor
Prudential Realty



THE REALTOR FOUNDATION *linking hope to homeless*

iPad Sponsor
Home Warranty of America

Second Chance Scorecard Sponsor
First Republic Mortgage

Driving Range Sponsor
M/I Homes Inc.

Goodie Bag Sponsor
F.C. Tucker Company

Contest Hole Sponsors
Hallmark Home Mortgage
VISTA Graphic Communications
Security Title
Network Funding LP
Parker Mortgage Group
John Q. Herrin
HouseMaster
Channelwood Mortgage, Inc.
Meridian Title
Prime Lending

Hole Sponsors
Arbor Homes
Indianapolis Neighborhood Housing Partnership
Sentrilock, LLC
Enterprize Title
Allstate
Sojourners Title Agency
Delivra
First American Home Buyers Protection
First American Title Insurance Co.
Chicago Title
Keller Williams Indpls Metro North
Title Services, LLC
Pyatt Builders
MIBOR 100
Realty Wholesale Carpet, Inc.
Loyalty Research Center
T&H Realty Services
University Lending
Ed Martin Automotive
Carmel Countertops
Keller Williams Realty - The Lyons Team
Merchants Bank

Exclusive Media Sponsor
Star Media

Diamond
CoreLogic/MarketLinX
Stonegate Mortgage
RE/MAX of Indiana
Prudential Indiana Real Estate
US Bank Home Mortgage
Indianapolis Neighborhood Housing Partnership

Gold
Carpenter, REALTORS®
CENTURY 21 Scheetz
Centralized Showing Service
F.C. Tucker Company
Hirons & Co. Communications
Northside Division
Tom Wood Automotive Group
Chad Fallis/Access National Mortgage
Keller Williams Realty
Western Division of MIBOR
National Bank of Indianapolis

Silver
First American Title Insurance Co.
First American Homebuyers Protection Co.
Fairway Mortgage
Channelwood Mortgage

Bronze
Kathy Hall
Morris Group Realty
Platinum Realty Company
Kempel & Associates
CENTURY 21 Diversified
Title Services, LLC
IREIBA
Homes & Land
Downtown Division of MIBOR
First Financial Bank
Eastern Division of MIBOR
Citizens Bank
University Lending Group
Wintrust Mortgage
Meridian Title
Main Street Financial
Investors Titlecorp
Sentrilock

Friend of the Foundation
Affiliate Division of MIBOR
Hamilton County Division of MIBOR

The Centennial Celebration
1912-2012

Past President
Pam Aguirre
Sue Applegate
David Bickell
Beth Blake
Bruce Bright
Doug Bryant
John Creamer
Kaye Hirt Eggleston
Dave Goff
Kathy Hall
Kevin Kirkpatrick
Regina Jones
Bob Lewis
Roger Lundy
Norm McClain
Larry Mitchell
Nancy Smith
Joe Traynor
Larry Vaughn
Pat Williams

REAL
Kaye Hirt Eggleston
Dave Goff
Rick Elson
Kathy Hall
Joe Kempler
Debbie Morris
Nancy Patterson
Ranj Puthran
Jeff Risley
Randy Stephens
Joe Traynor
Elizabeth Marshall
Brandy Schroeder
Bonita Hurt
Cheryl Martinez



Annual Fund Heroes of Hope

Corporate Donors

\$10,000

Chicago Title Insurance Company

Individual Pledges and Donors to the Foundation

\$5,000 - \$9,999

Kristie Smith
Tish Flooring

\$2,500 - \$4,999

John Abernathy
Anonymous
Bruce Bright
Kaye Hirt-Eggleston
Kevin Kirkpatrick
H. James Litten
Nick Tillema
Western Division

\$1,000 - \$2,499

Chris Camperelli
Keller Williams Carmel Cares
David Caveness
Mark Dudley
Richard Gillette
Bill Hacker
Kathy Hall
Hamilton Division
Dean Hicks
Joan Lonnemann
Richard Lux
Tom Mattingly
Division Morgan
Christopher Price
Tom Renkert

Randy Scheidt
Indianapolis The National Bank
Carl Vargas
Women's Council of Realtors
Lynette Wuethrich

\$500 - \$999

Tracey Anderson
Sue Applegate
Dennis Barrow
Jerry Bintz
Division Boone
Dan Bowden
Steve Burkhardt
Grace Colette
Indiana Energizing
Stephanie Evelo
Michael Fisher
Dave Goff
Wanda Grabner
Derek Gutting
Robin Haun
John Herrin
Dianne Hunter
Tracy Hutton
IREIBA
Janet Jernigan
Joseph Kempler
Beth Lyons
Elizabeth Marshall
Steve McClure
Lisa Meiners
Carol Richardson
Gary Ruble
Stephen Sullivan
Pat Williams
Randy Worrell

\$250 - \$499

Kathy Andry
Claire Belby
Keith Bergfeld
Becky Blossom
Randie Bonwell

Clay Bowden
Harry Bowden
David Brenton
Kay Brunson
Diane Russell
Julie Catton
Bob Chambers
Cindy Cherf
Nancy Dison
Connie Dixon
Julie Downey
Division Downtown
Teresa Easterday
Lacey Everett
F.C Tucker Company
Debbie Fairfax
Kim Farinella
Michael Fox
Dean Glascock
Robert Goar
Pat Haddad
Molly Hahn
Division Hancock
Randy Hazel
Phil Herman
Kristi Howard
Pam Jones
Regina Jones
Stephan Kline
Denise Long
Kate MacGill
David McClain
Laura McConnell
Jennifer Norris
Dixie Oberlin
Jodi O'Neill
Nancy Patterson
Michele Ramsey
Reynaldo Riojas
Ann Ruble
Priscilla Russell
Kathy Sampson
Joyce Scotten
Pamela Sechrist

MIBOR Service Corporation
Nancy Smith
Susan Sommer
Kellie Stanley
Alice Steppe
Lori Stuck
Cindy Sylvester
Jo Thompson
Corby Thompson
Patty Thornberry
Carrie Vandermolen
Tracy Vatnsdal
George Verrusio
Gail Watts
Ericka Wheeler
Robbie Williams
Stephen Zachary

\$1 - \$249

Mary Abella
Jacqueline Abernathy
Michele Alexander
Karen Allen
Jerry Ammerman
Alan Anderson
Daryl Andress
James Anthony
Barbara Arnold
Julie Athey
Mary Ann Avery
Gordon Ayer
Carmen Bailey
Jeri Ballantine
Joyce Ballinger
Meghan Barnes
Judy Bastnagel
Beth Ann Bearden
Rebecca Bender
Angela Berg
Dale Billman
Deborah Blackwell
Jeffrey Boller
Daniel Borden
Gadi Boukai

Joseph Bowling
Annette Boyle
Susan Brandon
Tad Braner
John Breck
Cali Bridges
Edna Brinker
Jenny Brooking
Rhoda Brown
Charlene Brown
Jeana Bruzas
Carol Burns
Brent Bythewood
Deborah Cairns
LeDora Calvert
Todd Campbell
Helen Carroll
Mark Carrothers
Chris Castetter
Michael Chappell
Rebecca Cline
Pat Cline
Tina Coachys
Michael Coates
Kelly Cody
Hazel Cooper
Leslie Cortopassi
Debbie Cottingham
Tony Courtney
Robert Cowan
Bobby Cox
Susan Cox
John Craney
Erin Crawford
Joy Cripps
Margaret Crosby
Jeanne Davis
Cheryl Davis
Penelope Davis
Kathleen Dennis
Lee Ann Devine
Nancy Dicks
Emma Dinkins
Bradley Donaldson

Sharon Doner
Joseph Dowd
Angela Duggan
Jill Dunbar
Dana Duncan
Diana Dunn
Kristopher Edwards
Malinda Ennis
Elizabeth Everidge
Julia Evinger
Devona Flint
Elizabeth Ford
Kimberlee Forrest
Christopher Frantz
Michael Germain
Jacqueline Graham
Larry Gregerson
Diane Grinnell
Sharyl Groves
Jeanne Gullion
Vickie Hague
Jeanette Hammel
Edward Hammond
Sherry Hanebutt
Carl Heckman
Nancy Hines
Kathleen Hines
Howard Hoffman
Jeffrey Howell
Bonita Hurt
Spencer James
Heather Jenkins
Susan Jennings
Shiloh Johnson
Silas Johnson
Misi Johnson
Thomas Johnson
Kaye Johnson
Julie Jones

Toni Keegan
Vicki Kenworthy Wright
Julie Kern
Janice Kernel
Virginia Kerr
Hilda Kiebach
Peggy Kieper
Cindy King
Ann Kittle
Herman Koehl
Judy Koehler
Colleen Lakin
Langenwaller
Rae-Jean Langley
Sara Laycock
Megan Lee
Audrey Leffel
Elaine Legg
Amy Longoria
Carol Luskiewicz
Nicole Lyon
Michael Lyons
Suzanne Marks
Landa Matthews
Susan McClain
Joseph McDonald
Lance McElfresh
Karen McGuire
Harry McLaughlin
Margaret Meisberger
Helen Metken
Jessica Meyer
MIBOR
Liz Michael
Jeffrey Miles
Loretta Miller
Nan Minatel
Amy Mocas
Robert Montgomery
David Morris
Deborah Morris
Mary Jane Murray
Deborah Neuhauser
Tracey Nix

Ted O'Donnell
Rita O'Rear
Brad Osborne
Lisa Parrett
Morna Patrick
Michael Patton
Mickey Peek
Mike Perron
Donna Perry
Cynthia Peyton
Sue Pfohl
Aida Pierson
Tom Pollard
Gwendolyn Porter
Shaquenta Purdie
Rachel Quade
Re/Max Realty Group
Gary Ricks
Lynnette Ringis
Jeffrey Risley
Adam Roach
Raymond Rohana
Shawn Roode
Joan Rubenstein
Indalecio Ruiz
Janice Ruiz
Jennil Salazar
Mick Scheetz
Karen Schmidt
James Schrader
Patricia Scott
Teri Searles
Lisa Sears
Stephanie Sego
MIBOR Service Corp
Richard Sharp
Paulette Shaw
Nancy Shelton-Williams
Kurt Simmons
Saradgine Simons
Beverly Fast Sinclair
Patsy Smith
Christina Smith
James Smock

Kristi Snider
Stacey Sobczak
Sharon Stamper
Thompson
Felecia Stanley
Jill Steinhauer
Cory Stewart
Janet Stitt
Justin Strange
Tasha Swetnam
Jerry Tanselle
Lannie Thompson
Susan Tiritilli
Frederick Tishler
Jae Tolliver
James Toombs
Cathy Toombs
Patricia Torr
Jeremy Tritch
Angela Troxel
Laurie Tucco
Gene Tumbarello
Laura Turner
Susan Van Den Heuvel
Kenneth VanLieu
Tricia Vaughan
Ethna Verkamp
Wendy Vivirito
William Wade
Joanna Walker
Kimberly Walsh
Bif Ward
Barbara Ward
Sally Webb
Elizabeth Welch
Grace M Welch
Janie Wells
Mona Werling
Alice Wessel
Linda West
Stacy West
Donna White
Trent Whittington
Yuvonda Wickwire

Nancy Williams
Deborah Willis
Ira Wolff
Dwayne Wood
Cynthia Yosha-Snyder
Dee Young
LeAnne Zentz
David Zeyen

Did you know?

In 2012, transactional giving was formally adopted at brokerages of all sizes throughout central Indiana. Nearly **30 percent of all gifts given to the Foundation came via a transactional gift.**

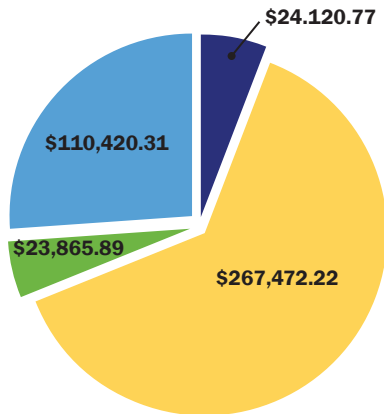
Our thanks to all the brokers who adopted this practice in their office making charitable giving more accessible to agents.

30%



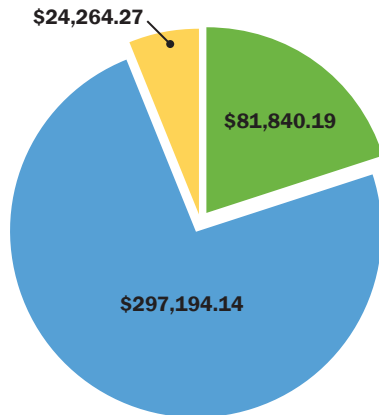
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2012 Financials



EXPENSES

- EVENTS
- GRANTS & CONTRIBUTIONS
- FUNDRAISING EXPENSE
- OPERATING EXPENSES

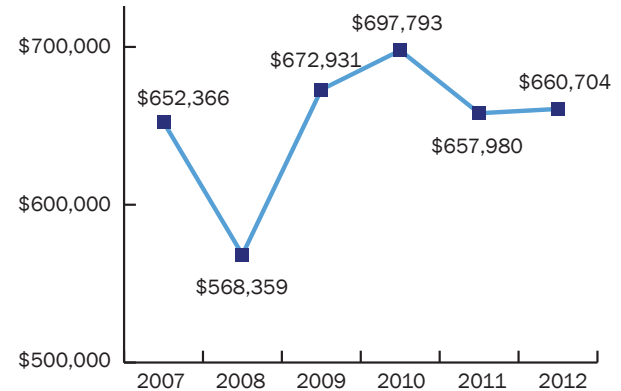


INCOME

- EVENTS
- FUNDRAISING REVENUE
- INVESTMENT REVENUE

**Detailed information available upon request*

ENDOWMENT GROWTH





**THE REALTOR®
FOUNDATION**

The REALTOR® Foundation
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Indianapolis, IN 46202

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