



The REALTOR® Foundation

Annual Report 2011



Including a Summary of the
Building a Living Legacy: Centennial Project



*Building a Living Legacy:
Centennial Project*

Our Mission: To transition central Indiana individuals from homelessness or inadequate or unsafe housing to permanent solutions that will positively change their lives.

Letter From the President

Touchdown! This was a year of football—for the board in its goal setting and for the city as we prepared to host the 2012 Super Bowl. If you read my blog this year, you probably noticed the theme.

I was proud to serve as the 2011 president in the midst of maintaining a successful Annual Fund while also completing the first capital campaign that our Foundation has ever embraced. Your generosity, which enabled us to make \$100,000 in grants this year and to reach the \$500,000 goal toward *Building a Living Legacy*, is truly remarkable.

We saw the growth of the Ambassador program this year, and with that, a grassroots effort to grow the number who donate per transaction. We lost our biggest champion for transactional giving, Don “Pooch” Hunter, who passed away in November. But his persistence and enthusiasm lives on as we continue the program into 2012.

Thank you for all that you contributed to make this year a success!

Sincerely,



Joyce Scotten

2011 REALTOR® Foundation President

2011 REALTOR® Foundation Board of Directors

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Foundation Manager: Molly Hahn

Professional photography courtesy of Faces by Yarling



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Grant Recipients

2011 Recipients

Christian Help, Inc. (\$10,000)
Coburn Place Safe Haven (\$5,000)
Dayspring Center (\$10,000)
Dove Recovery House (\$5,000 in emergency aid)
Englewood Community Development Corp (\$7,500)
Gennesaret Free Clinic (\$5,000)
Hancock Hope House (\$9,200)
Holy Family Transitional Housing (\$5,000)
Mary Rigg Neighborhood Center (\$15,000)
Pathway to Recovery (\$10,000)
Promising Futures (\$5,000)
Sheltering Wings Center for Women (\$25,000 over 3 yrs*)
Stopover (\$5,000)
Turning Point (\$5,000)

Total grants: \$105,000

2012 Recipients

Christian Help, Inc. (\$10,000)
Coburn Place Safe Haven (\$5,000)
Damien Center (\$3,500)
Dayspring Center (\$5,000)
Desert Rose Foundation (\$5,000)
Dove Recovery House (\$5,000)
Englewood Community Development Corp (\$5,000)
Gennesaret Free Clinic (\$5,000)
Habitat for Humanity, Hamilton County (\$1,500)
Hancock Hope House (\$5,000)
Holy Family Transitional Housing (\$5,000)
Pam's Promise (\$5,000)
Pathway to Recovery (\$10,000)
Progress House (\$2,333)
Promising Futures (\$4,334)
Project Home Indy (\$5,000)
Sheltering Wings Center for Women (\$25,000 over 3 yrs*)
Turning Point (\$5,000)
Wellspring Center (\$5,000)

Total grants: \$100,000



Did you know?

The average age of a homeless child in Indianapolis is **seven-years-old**.



September 12 - 16, 2011

- Signature event, **Feed the Fight**, featured food from six restaurants
- Special thanks to hosts: Flat 12 Bierwerks
- **Make a Difference Day** - 60 volunteers made a difference in the Near Eastside!
- **Free Ice Cream!** Thanks to our partner Chicago Title, 20 offices were treated to free ice cream!

Special Parties

In addition, **special thanks** to several divisions and companies that hosted events to benefit the Foundation:

- Montgomery County Division
- Southside Division
- Downtown Division
- Northside Division
- Northside Vendor Fair
- IREIBA
- Women's Council of REALTORS®
- Prudential Indiana Realty Group



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Golf Outing 2011



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IREIBA
Keller Williams Indy Metro North
Ken Dilger Financial Group
MC2 Home Inspections, LLC
Meridian Title
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Residential Warranty Services
Sentrilock, LLC
Title Services, LLC
US Bank
Wintrust Mortgage

*The
Ball
2011*

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\$15,000+

Star Media

\$10,000

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\$2,500 - \$4,999

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Stonegate Mortgage

Tom Wood Automotive Group

The National Bank of

Indianapolis

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Individual Pledges and Donors to the Foundation

\$5,000 +

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Foundation

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In Memory of Don "Pooch" Hunter

In 2011, the Foundation lost a board member and dedicated volunteer for the Foundation. With 35 years' experience in the real estate business and a long list of service to MIBOR, Pooch was an icon who truly left his mark.

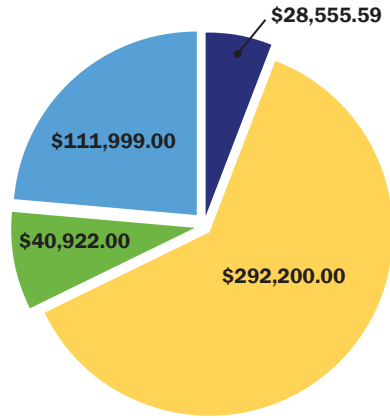
Did you know?

In 2011, more than **\$13,000** in donations were made in **honor** or in **memory** of someone. Many REALTORS® and affiliates used the opportunity to honor buyers or agents in particularly good transactions.

For a list of all donations made in honor or memory of someone in 2011, please visit our website: **www.realtorfoundation.org**

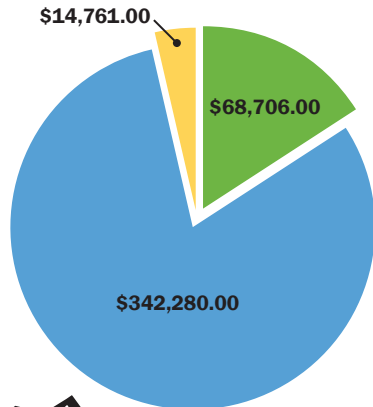
\$13,000

2011 Financials



EXPENSES

- EVENTS
- GRANTS & CONTRIBUTIONS
- FUNDRAISING EXPENSE
- OPERATING EXPENSES



INCOME

- EVENTS
- FUNDRAISING REVENUE
- INVESTMENT REVENUE

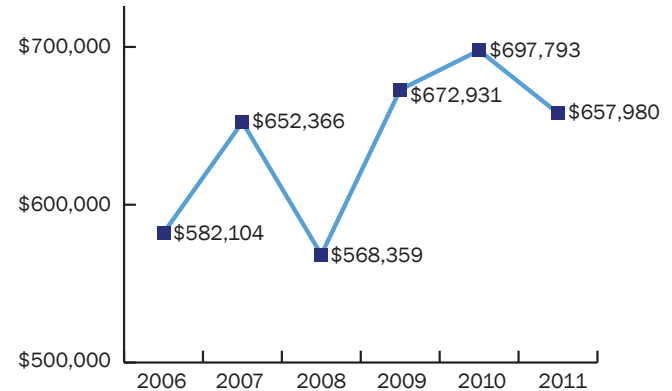


**Detailed information available upon request*

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ENDOWMENT GROWTH



Did you know?

Between **4,500 and 7,500** people will be **homeless** in Indianapolis this year.

7,500

Adopt a House — Thank You!



Building a Living Legacy families have been 'adopted' as they have moved into their new homes this year, thanks to many groups throughout the membership and beyond. Individual offices and groups, such as divisions, have collected basic household items, furniture, and much more to help the families get settled.

Thanks to these groups who have Adopted a Home!

Access National Mortgage
Alumni Colts cheerleaders
The Bigelow Family
CENTURY 21 Scheetz Legacy Foundation
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F. C. Tucker, Keystone
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MIBOR staff
Northside Division of MIBOR
Prudential Indiana Realty Group
RE/MAX at the Crossing
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REAL Class 2011-2012
Warren Class of '86



Building a Living Legacy: Centennial Project Donors



Thanks to your contributions, the goal of \$500,000 toward the *Building a Living Legacy: Centennial* project was reached! As a piece of the 2012 Super Bowl Housing Legacy Project, this endeavor provides a safe, affordable home for 32 formerly homeless or at-risk families while providing support services they will need to become truly independent.

With just the last phase of construction left, 25 families have already moved in and are calling the Near Eastside home thanks to the individuals and companies listed here.



Centennial Campaign Investors

As of January 24, 2012

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